



CAPABILITY STATEMENT

Black Willow, Inc.

11190 Crockett Road – Nokesville, VA 20181

703-362-5270 | Blackwillow.com | govsales@blackwillow.com

POC: Michelle McIntyre | 703-362-5270 | mmcintyre@blackwillow.com

CORE CAPABILITIES

Custom Software Development & Engineering	Custom software for your unique problem, done by professional software developers and system architects getting it correct and efficient the first time.
Web Development & Maintenance	Put your best foot forward with web development in the latest tech stacks, such as Angular, Ruby on Rails, React, and others, or maintain an architecture of any size.
IT Consulting Services	Advice from the lead-of-the-lead software engineers, with Black Willow senior developers and consultants coming from Fortune 500 and Fortune 1000 companies.
Modernization & Migration	Experts in bringing systems forward to current-generation technologies, allowing for faster, more efficient business practices and update to legacy applications.
Data Warehousing	Extensive experience architecting and designing systems to perform analysis and visualization on large data sets, storage, and scaling operations.
Data Analytics	We use multiple approaches and tools when it comes to data analytics. Black Willow incorporates a blend of open source, COTS, proprietary and custom software to maximize the value of customer data.
Palantir Services	Services include identifying and troubleshooting scalability and performance issues, managing, and correcting data quality issues, and defining and developing new Palantir applications and helpers to enhance analyst productivity.

DIFFERENTIATORS

Black Willow is a small, women-owned business that was founded in 2009 with the goal of providing world-class Information Technology (IT) services and solutions for software development to government and commercial clients. Black Willow specializes in product integration and customization, program and product management, enterprise architecture, security and accreditation services, enterprise modernization and migration, user services, and custom development support to provide high-end, custom technology services that improve data collection and data analysis across the enterprise.

PAST PERFORMANCE

Black Willow has successfully provided custom software development, data analytics, modernization and migration, data warehousing, user services, and Palantir services for the following projects/clients:

Intel/DoD/DIA: Black Willow personnel were responsible for requirements gathering, architecting, and implementing systems to enable advanced analytics on large volumes of heterogeneous data. Our personnel were responsible for implementing new web-enabled applications using Java, JavaScript and Python. Systems were accredited by security for high-side deployments.

Telecommunications Company: Black Willow personnel were responsible for building a web-enabled application to reconcile corporate transactions across multiple ERP systems. Through Black Willow's tools and analysis, the company was able to identify almost \$15 million worth of missing transactions.

Types of Certifications

Small Business, Woman Owned

Federal ID Number

27-1456595

DUNS

83-294-8140

Cage Code

5U4S6

NAICS Codes

**541511, 541412, 541419,
541611, 541614, 541618,
541690**